### **Contact Information:**

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#### Industries:

- Aerospace
- Airlines
- Construction
- Engineering
- Health Care
- Manufacturing
- Oil &Gas

#### **Education:**

B.B.A., University of Detroit

# Donald R. Martin

## D. R. Martin & Associates

Donald R. Martin offers exceptional depth in the operational and financial leadership of company turnarounds, restructurings, cash flow improvements, bankruptcies, and acquisitions and divestitures. He has more than 20 years of troubled situation and interim management experience.



- Corporate integration team leader, engaged by the private equity group, to accomplish restructuring of an aircraft
  manufacturing and operating company to absorb a major acquisition (\$200 million) that doubled sales in core activities of
  firefighting, and personnel transport for oilfield services and DOD personnel worldwide
- Interim CFO to a modular building manufacturer that provided wellsite offices and housing
- Interim chief executive officer (CEO) to a laminated packaging manufacturer
- Financial restructuring consultant, and later CEO and board of directors member, for a \$140 million modular construction company
- Post-acquisition interim CFO to a \$150 million international aerospace company
- Post-acquisition interim CFO to a durable medical equipment supplier
- Interim CFO to a \$100 million helicopter manufacturer
- Interim CFO and chief restructuring officer (CRO) to a \$500 million retail chain with 44 stores in 14 states
- Financial advisor and CFO to a \$500 million contractor
- Interim CFO and CEO to an oil field services company
- Financial consultant and acting CRO during bankruptcy to a home décor manufacturer
- Turnaround and profit enhancement consulting during an out-of-court restructuring of a \$70 million oilfield service company

Prior to his work with Deloitte, Mr. Martin served as CFO, vice president, and board of directors member for a \$1.2 billion multinational engineering construction company that engineered and installed offshore drilling platforms and performed onshore and offshore foundation construction.

