

Alejandro Antillon A., LL.M.
PACHECO COTO, Managing Partner

Email: alejandro.antillon@pachecocoto.com

Phone: +506 2505 0900

Languages: Spanish, English

Head of the [Real Estate and Hospitality Division](#)

Mr. Antillón is the Managing Partner of PACHECO COTO and heads the Real Estate and Hospitality division. His expertise in the area of corporate tax and estate planning is an added value to his real estate and hospitality practice, where he has handled complex and innovative real estate ventures in conjunction with comprehensive tax structures.

In 2004, Mr. Antillón accepted a one-year appointment as General Manager of Stewart Title Costa Rica, a prominent international title insurance company with extensive business in Central America. His experience within that organization, coupled to his spearheading legal practice at PACHECO COTO, vastly enhanced his understanding of the Costa Rican and Central American real estate markets.

Mr. Antillón's proficiency in several areas of practice enhances his management skills and constitutes an asset in the decision-making process of the Firm.

Education

- Robert Kennedy College, Switzerland (International Tax Law Post Graduate Program, 2002)
- National Stock Exchange of Costa Rica (Costa Rican Stockbrokers Formation Course, 1998)
- American University, Washington College of Law, Washington D.C., USA (Master in International Business Law -LL.M.-, 1996)
- Universidad Autónoma de Centro América (U.A.C.A.), San José, Costa Rica (Licentiate in Law -J.D. equivalent- and Notary Public, 1994)

Courses:

- National Stock Exchange of Costa Rica (Costa Rican Stockbrokers Formation Course, 1998)
- The 10th Annual International Trade Update (Georgetown Law School, 1995)
- The Evolution of Free Trade in the Americas (Washington College of Law, 1995)

Bar Admission

- Costa Rican Bar Association (Admitted to Bar, 1994)

Member

- Global Alliance of Hospitality Attorneys

Publications

- "Costa Rica: A Growing and Attractive Real Estate Market", Real Estate Portfolio, National Association of Real Estate Investment Trusts; (Co-Authored with Mr. Cristian Roberts); 2005.
- "Developing and registering condo-hotels in Costa Rica's coastline", Hospitality Lawyer Conference, Houston, 2007.
- "The Marinas Law No. 7744 – Costa Rica, On the road to improvement.", Stewart Title Magazine, May 2008.

Lecturer

- *"DOING BUSINESS IN CENTRAL AMERICA"*, 6th Annual Hospitality Law Conference, Houston Texas, February 2008
- *"Looking for Sustainable Standards in the Hospitality Industry-The Costa Rica Experience"*, 7th Annual Hospitality Law Conference, Houston, Texas, February 2009

Faculty

- Professor of International Contracts (Universidad Latinoamericana de Ciencias y Tecnología ULACIT, 1996-2000)

Personal

- Listed by Chambers and Partners in "Best in His Field" category - Real Estate and Hospitality Law (2006,2007)
- Listed by Chambers Latin America as "Best in His Field" category - Real Estate and Hospitality Law
- Manager Stewart Title Costa Rica 2004-2005
- Managing Partner PACHECO COTO