

## AVIATION

### Industry

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Haynes and Boone, LLP is an international law firm offering a broad range of legal services to the aviation industry. Our aviation experience, when combined with our teamwork culture, our service excellence commitment, our willingness to change quickly to meet the demands of the marketplace and our drive to be the best, make us the right choice to serve the needs of clients in the aviation industry. Our representation includes U.S. and foreign airlines, trade groups, airports, Internet travel service providers, aircraft and aviation parts manufacturers and suppliers and others in the industry. Our representations have included transactional, bankruptcy, labor and litigation matters.

#### Responding to Your Needs

In today's rapidly changing business environment, you need a law firm that adapts quickly and manages change rather than just responds to it. You face keen competition, intense scrutiny and increased regulation from multiple jurisdictions and authorities with widely varying demands and constituencies. Add to this the economic pressures of fuel prices, security concerns, technological advancements, fare wars and a jittery economy, and you need knowledgeable and experienced counsel that is eager to listen. Haynes and Boone is a special law firm.

#### Providing Advice and Counsel for Wise Management

Haynes and Boone attorneys understand your business and will help you chart a course that avoids legal pitfalls. For example, a business decision to reduce headcount, acquire new routes or aircraft, or acquire or divest assets raises many legal issues. We take pride in our ability to help our clients navigate through business decisions by anticipating issues and preventing problems before they arise. We will work with you to arrive at a well-thought-out course of action to achieve your goals by providing timely and creative advice on a wide range of issues.

#### Delivering Value to Clients

We deliver value to our clients by helping them achieve their business objectives through a collaborative effort. We are innovative problem solvers, creative strategists and trusted advisors. Our attorneys continually strive to know how a client thinks and to understand a client's goals, business processes and risk parameters.

#### Airline Experience

We represent both U.S. and foreign commercial passenger and cargo airlines and charter carriers in a wide variety of transactions and litigation matters. We regularly negotiate and advise clients on mergers and other acquisitions, divestitures, aircraft-related transactions, labor issues, financing needs, capital raising, operational contracts, regulatory issues and

litigation.

## **Aviation Related Experience**

We also represent aircraft and parts manufacturers, parts distributors, engine rehaulers, fixed based operators, airline ticket clearinghouses, providers of computer reservation systems and other global distribution systems, along with individual and corporate aircraft owners. Haynes and Boone understands the interrelationships within the aviation industry and the commercial and economic interests that drive them. This understanding allows us to be an integral part of your integrated decision making team.

## **Airline Reorganization**

Our lawyers have successfully reorganized a number of airlines (including both passenger and cargo carriers). Airline cases present additional challenges that are not faced by most debtors since they must operate in a highly regulated environment and the Bankruptcy Code provides special protections for aircraft financing arrangements, collective bargaining agreements, airport gates leases and others. Successfully navigating airlines through the reorganization process and these special provisions requires the experience and commitment that our lawyers have shown over and over again.