

Agriculture Technology

Practices and Industries

PRIMARY CONTACTS

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Haynes Boone is widely recognized for its experience in the agriculture technology (AgTech) industry. Our team has worked with countless agricultural producers, investors and tech companies on projects related to artificial intelligence, big data and predictive analytics, biotech, communications, drones and robotics, farm management, IoT, and satellites in the agricultural and food industries. Further, our team helps clients navigate the corresponding regulatory nuances and environmental impact such as sustainability, energy efficiency, water quality and waste management.

Our cross-disciplinary team has the technical competency that is crucial to navigate new and evolving issues in the AgTech industry on a worldwide basis. Our cross-border experience, in key markets such as China, helps us enable knowledge sharing and promote emerging companies that cultivate advances in AgTech with a strong foundation of support.

AgTech continues to grow at an accelerating rate towards a \$240 billion industry by 2050. As the AgTech industry expands to meet the needs of the growing global population, we provide strategic counsel to clients who enhance innovation in food production and security and improve the underlying technologies and operations that advance the future of farming. We facilitate key relationships, identify critical resources, and secure funding sources for these critical businesses. We help our clients, especially emergent startups, connect with markets, financiers and partners. Our team is adept at understanding and working with the following capital sources and other key resources in the AgTech industry, including:

- Venture capitalists
- Corporate ventures
- Angel investors
- Farmer-backed funds
- Private equity firms
- Accelerators/Incubators
- Universities
- Governments
- SBIR
- USDA