

Procurement and Supply Chain Management

Practices and Industries

PRIMARY CONTACTS

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The Procurement and Supply Chain Management Practice Group is comprised of a group of legal professionals with decades of experience in high-stakes negotiations, sophisticated commercial contracts, and designing effective procurement and supply chain legal solutions. Our cross-disciplinary team analyzes the entire supply chain and we have the right experience to guide clients on forming and implementing effective procurement and supply chain strategies, including:

- Contracts
- Service relationships and metrics to measure and improve performance
- Distribution methods
- Logistics arrangements
- Export controls and trade compliance
- Import relief
- Cross-border transactions
- Information technology and business process outsourcing
- Intellectual property
- Data security
- Business structuring and tax planning

Most companies recognize that a strong supply chain is one of the most important factors in achieving increased profitability and shareholder value. Haynes and Boone's Procurement and Supply Chain Management Practice Group provides a deep bench of lawyers with experience in every aspect of procuring goods and services from vendors, managing supply chain risks, and getting products and services to customers. We know that margins depend upon creative, sophisticated, and efficient procurement processes and contracts, and that a company's reputation is dependent upon bringing safe, high quality products to the marketplace. We work to create efficiency and speed where possible, while successfully managing the significant risks that accompany buying goods and services, the development of new intellectual property with various providers, and manufacturing, transporting, and marketing products.

Our lawyers also proactively work to address distribution and supply chain issues before business decisions and disputes can lead to lawsuits. We understand the communication needed with distributors, vendors and others to lessen the likelihood of litigation and to accomplish our clients' goals quickly.

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Every step in the supply chain is important, and failure at any step – whether strategy, documentation or performance – can adversely impact business objectives. Our Procurement and Supply Chain Management Practice Group focuses on effective legal solutions that can improve procurement and supply chain management and foster productive relationships between a company and its vendors and supply chain service providers.