

CUBA

Practice

PRIMARY CONTACTS

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Haynes and Boone's Cuba Team focuses on international regulatory, transactional and dispute related areas to help clients monitor, prepare, and respond to new opportunities in connection with trade with Cuba. The relationship between the United States and Cuba has changed dramatically and the strengthening of ties offers significant business potential, including economic gains for companies based in the United States and elsewhere. Haynes and Boone lawyers have the requisite experience and are well prepared to help clients navigate and capitalize on these opportunities.

Our Cuba Team offers clients a number of key benefits:

A Detailed Understanding of Political, Legal, and Cultural Issues in Cuba

Several of our lawyers are of Cuban heritage, are fluent in Spanish, and they understand how to get deals done in the inter-connected, highly-regulated Caribbean region. Some of our lawyers have led or have been involved with trade delegations to Cuba, and one of our lawyers serves as the Chairman-elect and Director for World Services Group, one of the world's largest networks of legal, investment banking and accounting service providers, with membership in more than 120 countries. Many of our lawyers have served in positions of responsibility for Latin America policy in the U.S. government, and in public and private organizations and companies that foster regional trade. Our team also includes a former U.S. ambassador to Spain and Andorra, who is of Cuban heritage and whose experience includes service as the first Director of U.S. Citizenship and Immigration Services (USCIS).

Leading Latin America Practice

Haynes and Boone has one of the largest Latin American/Caribbean practices among AmLaw 100 law firms, with 60 lawyers serving clients from our Mexico City, Dallas, Houston, New York, London, Washington D.C., and Austin offices. Our lawyers have helped clients navigate and complete some of the most ambitious and challenging projects involving transportation, infrastructure and energy.

Haynes and Boone lawyers are dedicated to providing excellent service to clients, and we have received numerous accolades for our work in Latin America, including:

LATINVEX 2017 ranked Haynes and Boone first among law firms in Aviation and Real Estate, among the top five in Environment, Energy, and Trade, top 10 in Mining and Banking and Finance, and top 20 in Corporate/M&A and doing business in Latin America.

CHAMBERS LATIN AMERICA 2018, Chambers and Partners, Leading work in seven Latin America and Mexico business law categories: energy and natural resources, real estate, environment, tax, banking and finance, capital markets, and corporate/M&A.

LATIN LAWYER 2015, Law Business Research Ltd,
Eight practice groups and 17 individual lawyers recognized for their work.
Top four law firms by deal value and top six by deal count for Mexico M&A transactions.

Broad Legal Capabilities

We advise clients on key issues facing any company seeking to do business with Cuba, including:

- Economic sanctions and monitoring of current regulations from the Treasury Department's Office of Foreign Assets Control (OFAC)
- Export controls
- Foreign investment in Cuba
- Infrastructure
- International litigation and dispute resolution
- International trade
- M&A and joint ventures
- Project finance and development
- Real estate
- Tax
- Transportation (especially aviation)