

Shifting Pricing and Coverage: The Current Landscape of R&W Insurance (Part 1)

July 14, 2020 David Taubenfeld, Tom Harris, Brent Beckert

PRACTICES Restructuring, Investment Management, Insurance Recovery, Corporate, Emerging Companies and Venture Capital, Mergers and Acquisitions, Private Equity

Peter de Boisblanc, HUB International, also contributed to this article.

The COVID-19 pandemic has impacted the economy to a significant extent. With respect to the representations and warranties insurance (“RWI”) market, the pandemic presents two specific challenges: (1) a reduction in M&A activity, and the resultant decline in RWI premium spend, has caused insurers to fall behind on their annual revenue targets; and (2) many transactions submitted for insurance during this period have relatively unfavorable risk profiles. Fortunately, M&A activity seems to be picking back up, with an emphasis on transactions involving distressed entities and tech and health IT companies. This update discusses how the RWI market is responding to the COVID-19 pandemic and this new normal, but with a view to providing you with guidance as to what you should expect when placing an RWI policy.

Read the full article [here](#).