NAVember 2026 – New Frontier of NAV: GP/ManCo Facilities and CVs

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NAV financing continues to evolve as one of the most dynamic areas of private fund finance, with growing adoption across asset classes, financing structures and investment strategies. Throughout the NAVember 2026 Conference, industry leaders, lenders, sponsors and legal practitioners explored the latest developments in NAV lending, including the expansion of commercial real estate NAV facilities, the growth of GP/ManCo financing, and the increasing focus on downside protections and exit planning. This summary highlights the key themes, market trends and practical takeaways from each session, offering insights into where the NAV market stands today and where it may be heading in the years ahead.

The panelists focused on an emerging corner of the market: GP/ManCo facilities. They noted that GP/ManCo facilities are highly bespoke, with each facility custom-made to meet the needs of the particular GP/sponsor. This variation reflects the fact that managers in different sectors, and management companies of different sizes, use these facilities for different purposes. GP/ManCo loans also tend to be smaller than other NAV loans.

When it comes to collateral under these facilities, lenders generally want to capture as much collateral as possible, but they are cautious about relying on carried interest, since such interest is future-looking, performance-based and volatile. The panelists described three main borrowing base buckets. The first is the GP commitment (typically between 1-10%), which shows alignment with the LPs, but it can be harder to analyze when it is spread across many funds. The second is equity pledges, which may cover equity interests in the GP or related funds. How these are structured matters, because lenders cannot simply "take over" a GP the way they might foreclose on other equity pledges. The third is management fees, which provide recurring cash flow. Lenders focus on whether that cash flow is consistent and durable.

The panel then addressed diversification. The panelists noted that lenders assess diversification by looking at factors such as:

- The number of funds the manager has
- The vintages of those funds
- Its AUM
- The breadth of its LP base
- Whether it manages funds across different sectors
- The amount of capital the GP has committed across its funds
- The track record and experience of the GP

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The panel stressed the importance of being highly selective when choosing a GP. Returns and capital raised matter, but the panelists named experience as the most important factor for lenders to weigh. They returned to this point at the close of the discussion, emphasizing that picking the right management company or GP ("the right horse") is key.

Common financial covenants in GP/ManCo facilities include minimum AUM, fixed-charge or interest coverage ratio and minimum NAV test. The panelists noted that lenders don't want to be overly involved in the GP's business. They do, however, need enough information and protection to spot headwinds early.

The panelists then turned the conversation to continuation vehicles, which have been a hot topic lately, in part because the slowdown in IPOs and other exits have made them more relevant. A central concern is that the GP's interests may not align with those of the LPs, since the GP sits on both sides of the transaction. When financing a GP in a continuation vehicle, the panelists emphasized alignment of interests with rollover LPs.

Overall, the discussion showed that GP/ManCo facilities remain a developing, highly bespoke corner of the NAV market, where structure and diligence count for more than standardized terms and lenders focus more on the strength of the manager itself: the depth and durability of its management fee streams, the breadth of its platform, and, above all, the experience of its team.

See other panel summaries here:

- NAVember 2026 – NAV Finance: Market Maturation and Strategic Applications
- NAVember 2026 – New Frontier of NAV: CRE NAV Loans
- NAVember 2026 – Market Update on Securitization and Structured Products in Fund Finance
- NAVember 2026 – Exit Scenarios and Downside Protections

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