BTI Litigation Outlook Cites Haynes and Boone as a 'Standout in Commercial Litigation,? Lists it Among Top 7 Firms

By Ben L. Mesches | September 19, 2019

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Haynes Boone is ranked among the nation's Top 7 firms in commercial litigation, according to the BTI Litigation Outlook 2020 report released Sept. 18. The report calls the firm a "Litigation Standout" in commercial litigation.

The ranking is based solely on confidential telephone interviews with corporate counsel at companies with $1 billion or more in revenue and is not sponsored by any law firm. The top-ranked firms, BTI said, "are the ones corporate counsel tell us they are currently turning to for their most pressing litigation needs."

"Clients want law firms who can speak fluently about settlements but also are ready to take on a matter which can get out of hand," the report states, referring to the commercial litigation market. "Client demands of law firms are up, along with client risk."

Ben Mesches, partner and co-chair of the firm's Litigation Department, said the ranking underscores the firm's commitment to excellent client service. "We deeply appreciate our clients' faith in us and for consistently entrusting us with their litigation needs," he said.

Haynes Boone has won repeated acclaim in recent BTI surveys of in-house counsel. In BTI's 2018 and 2019 "Client Service A-Team" rankings, the firm was recognized as an "honor roll" firm in all 17 of the qualities that clients listed as the drivers of superior client relationships. Those qualities include: providing quality, high-value legal services and being focused on and responsive to clients' business needs and goals. Haynes Boone has been listed in the Client Service A-Team ranking for 16 consecutive years.

The firm's Litigation Department represents a variety of clients, from banks and financial services companies to real estate firms and nonprofit institutions, among others. It handles commercial litigation of all sizes and represents industry leaders, such as Halliburton and AT&T, as well as high-visibility clients such as the National Football League.

Haynes Boone is an international corporate law firm with offices in Texas, New York, California, Charlotte, Chicago, Denver, Washington, D.C., London, Mexico City and Shanghai, providing a full spectrum of legal services in energy, technology, financial services and private equity. With more than 550 lawyers, Haynes Boone is ranked among the largest U.S.-based firms by *The National Law Journal*, *The American Lawyer* and *The Lawyer*. It also ranks among the nation's most recommended law firms by general counsel, according to BTI Consulting Group's "Most Recommended Law Firms 2019" report.

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