Haynes and Boone Represents QuestaWeb in Sale to Descartes

By Simin Sun, Don Shiman, Chris M. Kang | March 1, 2021

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A Haynes Boone team led by Partner Simin Sun represented QuestaWeb, a cloud-based customs and regulatory compliance solutions provider, in its sale to Descartes Systems Group.

The transaction closed Feb. 26, 2021.

QuestaWeb's web-based GTM is a foreign trade zone (FTZ) solution that allows logistics services providers (LSPs) and importers to automate processes to ensure compliance with U.S. Customs and Border Protection (CBP) for FTZ trading in the U.S. Descartes, is a global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses.

Simin Sun's practice is focused on mergers and acquisitions, cross-border transactions, technology-based transactions, corporate securities and general corporate matters.

The Haynes Boone deal team representing QuestaWeb included Partners Don Shiman and Chris Kang, and Associates Alexis Maguina, AK Bonnet and Marc Legrand.

Haynes Boone's M&A Practice Group has comprehensive experience handling middle-market deals, having helped clients close more than 500 transactions in the last five years, with an aggregate value exceeding $40 billion. The firm routinely represents private equity firms, closely held corporations, founders, large financial institutions and Fortune 500 public companies. The M&A team prides itself on crafting strategic solutions that advance clients' business objectives by anticipating and evaluating the roadblocks and opportunities that clients face on the way to closing a deal successfully.

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