# HAYNES BOONE



# Colin Giuseppe Cox

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PRACTICES International, Corporate, Brazil, Europe, Middle East and Africa, Latin America and the Caribbean, Mexico, Spain, U.S. Inbound Investment, Aviation, CBD and Hemp, Export Controls and Trade Compliance

Colin Giuseppe Cox is an associate in the International Practice Group of Haynes Boone and is licensed to practice in both Florida and Texas.

His practice focuses on a variety of corporate matters and international projects, including cross-border investments, distribution, financing, project development, and negotiations. He regularly assists clients in domestic and international mergers and acquisitions, private equity, and capital market transactions, and he has particular expertise with projects involving Latin America and Europe. Colin has lived and worked extensively in both regions and speaks French, Italian, Portuguese, and Spanish.

Colin's practice covers a large range of industries, and he has extensive legal and business experience in the aviation, banking, defense, energy, entertainment, hospitality, infrastructure, manufacturing, real estate, sports, technology, and CBD/hemp sectors. He has represented clients in a variety of foreign markets, including Argentina, Australia, Brazil, Canada, Chile, Colombia, France, Germany, Greece, India, Israel, Italy, Japan, Mexico, Portugal, South Africa, South Korea, Spain and the United Kingdom. He has also represented purchasing cooperatives of international restaurant chains, and he regularly assists clients in negotiating distribution agreements for use domestically and abroad, with significant experience in Puerto Rico.

Colin also assists clients in structuring and negotiating their transactions to address national security concerns. He regularly represents foreign buyers and domestic sellers in M&A transactions before the Committee on Foreign Investment in the United States (CFIUS), and he has significant experience in guiding clients through the CFIUS review process and negotiating complex mitigation agreements. Additionally, Colin assists clients with the trade and export of controlled assets, including exports of defense-related (ITAR) and dual-use (EAR) products, services, and technology. He also provides counsel to clients on matters involving customs matters, OFAC sanctions, and the USMCA.

Additionally, Colin also maintains an active pro bono practice with a particular focus on animal rescue organizations and zoological societies. As a former zookeeper, he has significant practical experience with animal care and conservation projects. Colin also represents international cultural institutions and chambers of commerce, and he frequently assists clients in asylum cases.

Prior to law school, Colin worked for Goldman Sachs International in London where he traded for the bank's offshore money market funds and also represented sovereign wealth funds, foreign governments, and central banks. He also worked for Goldman Sachs in Dallas as a financial analyst within the bank's real estate private equity group, with a focus on hospitality investments.

Colin received his J.D. from the University of Virginia School of Law. During law school, he participated in and won the International Tax Moot Court Competition hosted by the International Bureau of Fiscal Documentation in Leuven, Belgium. He also won the Bob Barker Prize in Animal Law, Ethics and Rights Student Writing Competition for his research on shareholder proposals in animal advocacy.

Colin obtained his undergraduate degree from the University of Virginia's McIntire School of Commerce and has also studied at the Universidade Federal do Rio Grande do Sul (Brazil), Università Commerciale Luigi Bocconi (Italy), Università degli Studi di Siena (Italy), and Institut d'Etudes Politiques de Lyon (France). Additionally, Colin has also lived and studied in Valencia, Spain.

# **QUALIFICATIONS**

#### EDUCATION

- J.D., University of Virginia School of Law, 2019, Editorial Board, Virginia Law & Business Review
- B.S., University of Virginia McIntire School of Commerce, 2010, Echols Scholar

### LANGUAGES

- French
- Italian
- Portuguese
- Spanish

#### ADMISSIONS

- Texas
- Florida

#### PUBLICATIONS AND SPEAKING ENGAGEMENTS

- "CFIUS: *Navigating Foreign Investment National Security Reviews,*" co-presenter, Florida Law Con 2024 (April 2024)
- *"U.S. Announces Easing of Venezuela Sanctions,"* author, Haynes Boone client alert (November 2023)
- *"CFIUS: Advising Foreign Clients on US Investments and National Security Review,"* co-presenter, International Law Section of Texas State Bar Annual Meeting (June 2023)
- "*Nearshoring Trends and Impacts for US and Mexican Companies,*" co-presenter, Annual Texas State Bar International Law Institute (April 2023)
- *"Foreign Investors in the US: What Your International Clients Should be Aware of,"* co-presenter, Florida Law Con (March 2023)
- "CFIUS: Advising Foreign Clients on US Investments and National Security Review," co-presenter, Miami-Dade Bar Association (February 2023)

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- "*CFIUS: Advising Foreign Clients on US Investments and National Security Review,*" co-presenter, Dallas Bar Association (February 2023)
- "*Doing Business in Texas: Una Presentazione per gli Espositori del Taste of Italy*," co-presenter, Italy America Chamber of Commerce of Texas (February 2023)
- *"Latin American Energy Markets,"* co-author, Chapter 164 of Energy Law and Transactions, Matthew Bender Elite Products (2023)
- *"Securities Alert: The SEC Adopts New Round of Amendments to Simplify and Modernize Disclosure Requirements,"* author, Haynes Boone client alert (September 2020)
- *"Treasury Releases Guidance on CARES Act Relief to Airlines and Aviation Workers,"* author, Haynes Boone client alert (April 2020)
- *"Congress Provides COVID-19 Relief to Airlines and Aviation Workers,"* author, Haynes Boone client alert (March 2020)
- *"Virtual and Hybrid Annual Shareholder Meetings During the Coronavirus Pandemic,"* author, Haynes Boone client alert (March 2020)
- *"SEC Issues Conditional Regulatory Relief for Companies Affected by Coronavirus,"* author, Haynes Boone client alert (March 2020)

# **PROFESSIONAL AFFILIATIONS AND ENGAGEMENTS**

- Business Law Section of the State Bar of Texas
  - Council Member (2023 present)
  - Secretary and Treasurer (2021-2023)
- International Law Section of the State Bar of Texas
  - Council Member (2022 present)
  - Treasurer (2023-2024)
- Miami-Dade Bar Association
  - Board Member (2022 present)
- French-American Chamber of Commerce Texas
  - Dallas Committee Member (2022 present)
- International Law Section of the Dallas Bar Association
  - Council Member (2020 present)
  - Vice Chair (2023 present)
  - Secretary (2022)
  - Vice President Community Outreach (2021)
- International Law Committee of the Miami-Dade Bar Association
  - Chair (2022 present)
- National Italian American Bar Association
  - Member (2019 present)

# AWARDS AND RECOGNITIONS

- Named to Leadership Council on Legal Diversity Fellows and Pathfinders, 2024
- Recognized in *Texas Super Lawyers Rising Stars*, Thomson Reuters, 2023-2024
- Recognized by Miami Dade Bar, Young Lawyers Section, "40 Under 40," 2023