



## **Adam Hirst**

**Partner**  
**New York**

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**RELATED PRACTICES** Commercial Real Estate Leasing, Lender Representation, Joint Ventures, Finance, Real Estate Finance, Real Estate

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Adam Hirst is a partner in the Real Estate Practice Group in Haynes Boone's New York office. He represents investment banks, real estate opportunity funds, private equity firms, REITs, institutional lenders, developers, owners and operators in complex real estate finance, investment and development transactions throughout the United States.

Adam advises clients on lender-side and borrower-side financings, syndicated loan facilities, mortgage and mezzanine loans, joint ventures, acquisitions, dispositions, leasing and property management. His practice also encompasses development and construction projects involving office, retail, multifamily, mixed-use, hospitality, life sciences, affordable housing and data center properties.

Additionally, Adam counsels lenders, borrowers, owners and investors on real estate workouts and restructurings, including loan modifications, recapitalizations, distressed debt and asset acquisitions, loan sales, foreclosures, deeds in lieu of foreclosure and UCC remedies. His structured finance work includes private placement offerings, secondary transactions, warehouse facilities, securitizations, master repurchase facilities, mortgage servicing rights financings, revolving lines of credit and preferred equity investments.

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## **SELECTED CLIENT REPRESENTATIONS**

### **Lender-Side Financings**

- Represented lenders in the origination and syndication of a \$500 million mortgage and mezzanine financing secured by an office property in California.
- Represented insurance companies and institutional investors in construction and development financings for data center projects throughout the United States, including a multibillion-dollar data center campus in Louisiana.
- Represented lenders in acquisition and redevelopment financings ranging from \$120 million to \$260 million and secured by multifamily, retail, office, mixed-use and hotel properties in Arizona, California, Nevada and New York.
- Represented an owner-operator in obtaining a \$100 million mezzanine financing for the acquisition of a national affordable housing portfolio.

- Represented lenders in financings secured by office condominiums, multifamily buildings and commercial condominium units in New York.

## **Restructurings and Workouts**

- Represented lenders and borrowers in pre-negotiation agreements, forbearance agreements, loan modifications, workouts and foreclosures.
- Represented an owner in the recapitalization of a distressed office building in Midtown Manhattan.
- Represented a lender in an approximately \$100 million loan sale and related deed-in-lieu of foreclosure transaction.
- Represented lenders in multiple deeds in lieu of foreclosure and UCC foreclosures throughout the United States.
- Represented owners and operators in acquiring distressed loans and pursuing related UCC foreclosures and litigation.

## **Joint Ventures, Borrower-Side Financings, Acquisitions and Dispositions**

- Represented private equity firms and developers in forming multiparty and multitiered joint ventures for the acquisition, financing and development of apartment complexes in North Carolina and Illinois.
- Represented a private equity firm in forming a multiparty, multitiered joint venture for the conversion and redevelopment of a New York City property into retail and residential condominiums.
- Represented private equity firms in joint venture partner buyouts and the restructuring and recapitalization of joint ventures involving individual properties and a life sciences portfolio.
- Represented developers in establishing programmatic joint ventures for the acquisition and development of multifamily housing in the Southeast and multiple real estate asset classes in the Northeast.
- Represented a developer in the construction financing and joint venture formation for a mixed-use building in Midtown Manhattan.
- Represented an owner-operator in the sale of a portfolio of properties in New York City.
- Represented a developer in the acquisition, recapitalization and financing of retail and office condominium units in New York.
- Represented an owner-operator in structuring a joint venture for the acquisition of a multifamily property in Georgia.
- Represented a joint venture as borrower in numerous mortgage and mezzanine financings secured by retail and office properties in the New York area.
- Represented an alternative asset manager in forming a joint venture with an insurance company to establish an affiliated reinsurance entity that originates mortgage loans, mezzanine loans and preferred equity investments throughout the United States.
- Represented a developer in structuring a joint venture and tenancy-in-common arrangement involving an office property in California.

## **Structured Financing**

- Represented a seller in connection with a \$100 million master repurchase facility.
- Represented borrowers in financings ranging from \$70 million to \$100 million and secured by mortgage servicing rights, including related pass-through leverage arrangements.
- Represented financial institutions in numerous securitization and investment fund transactions.
- Represented a sponsor in establishing numerous revolving lines of credit.

## **Leasing and Property Management**

- Represented an owner in restructuring the management of its property portfolio.
- Represented a tenant in a lease at the Solow Building.
- Represented a tenant in a large office lease for a building located in SoHo.

***\*Some of these representations were handled by Adam prior to joining Haynes Boone.***

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## AWARDS AND RECOGNITIONS

- Named in *The Legal 500 US* in Land Use/Zoning, published by Legalease Ltd. and John Pritchard, 2024
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## QUALIFICATIONS

### EDUCATION

- J.D., Yeshiva University Benjamin N. Cardozo School of Law
- B.A., Yale University

### ADMISSIONS

- New York