Zachary Jacobs

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RELATED PRACTICES Corporate, Mergers and Acquisitions, Private Equity

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Zachary Jacobs is a partner in the Corporate Practice Group in Haynes Boone's New York office whose practice focuses on mergers and acquisitions and private equity.

Zach advises private equity firms and their portfolio companies, public companies and private businesses on acquisitions, dispositions, complex investments, joint ventures and other strategic transactions. His work includes matters involving clients operating in health care and life sciences, consumer products and services, chemicals and manufacturing, technology, national defense, transportation, education, staffing and business services, and renewable energy.

His experience spans the full investment life cycle, and he is often called on to represent private equity clients and portfolio companies in multiple transactions from acquisition through exit. Zach also represents founders, entrepreneurs, family offices and other equity holders in the sale of businesses, including engagement of investment bankers, auction processes, and negotiation of sale and related transaction documents.

PROFESSIONAL AFFILIATIONS AND ENGAGEMENTS

- American Bar Association
- New York Bar Association

PUBLICATIONS AND SPEAKING ENGAGEMENTS

- Case Alert: *MALT Family Trust v. 777 Partners LLC*, co-author, Dec. 21, 2023.

QUALIFICATIONS

EDUCATION

- J.D., Columbia Law School, 2007

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- B.A., Cornell University, 2004, magna cum laude

ADMISSIONS

- New York

QUESTIONS AND ANSWERS

What kinds of transactions do you handle?

I focus on mergers and acquisitions and private equity matters. I advise clients on acquisitions, dispositions, complex investments, joint ventures and other strategic transactions.

How do you support private equity clients across the deal cycle?

I am often called on to represent private equity clients and their portfolio companies in multiple transactions across the full investment life cycle. That includes work from acquisition through exit.

In what industries do you have transaction experience?

My work has involved clients operating across a broad range of industries, including health care and life sciences, consumer products and services, chemicals and manufacturing, technology, national defense, transportation, education, staffing and business services, and renewable energy. I work with clients globally across those and other strategic business contexts.

What deal issues are you writing and speaking about?

I have written about current M&A issues including how uncertainty and valuation gaps are changing deal timelines and letters of intent, and how due diligence can shape deal execution and post-close success. Those topics reflect the practical transaction issues that buyers and sellers are working through in today’s market.

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