

Chelsea Leitch
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PRACTICES Commercial Contracts, Corporate, Aviation, Procurement and Supply Chain Management, Food, Beverage and Restaurant, Emerging Companies and Venture Capital, Texas Corporate Governance

Chelsea Leitch is a partner in Haynes Boone's Corporate Practice Group. Her practice focuses on structuring, drafting, and negotiating complex commercial agreements and related arrangements, bringing strategic legal insight and practical solutions into clients' business relationships. She is a trusted advisor for clients in a variety of industries, including aviation, food and beverage, automotive, financial services, and manufacturing, and regularly assists them with a range of contracts, from business-critical, high-profile, complex commercial agreements to routine contracts that facilitate their day-to-day business activities.

Chelsea also has experience assisting clients with securities-related matters, including public and private offerings of debt and equity securities and corporate governance best practices and regulations.

OUALIFICATIONS

EDUCATION

- J.D., Law, University of Virginia School of Law, 2014, Articles Editor, *Virginia Law and Business Review*; Dillard Fellow; Rosenbloom Award
- B.S., The University of Texas at Austin, 2010, with honors; Texas Mediation and Facilitation Certification

ADMISSIONS

Texas

PUBLICATIONS AND SPEAKING ENGAGEMENTS

- "How to Avoid Common Pitfalls in Commercial Contracts," Speaker, Texas General Counsel Forum, August 11, 2023
- "Drafting and Negotiating Complex Commercial Agreements," Speaker, Association of Corporate Counsel, November 15, 2022

HAYNES BOONE

- "Drafting and Negotiating Complex Commercial Agreements," Faculty, State Bar of Texas 13th Annual Essentials of Business Law, March 4, 2022
- "SEC Disclosure Trends and Updates," Haynes Boone and DFIN's Coffee Tea and the SEC, November 19, 2019

SELECTED CLIENT REPRESENTATIONS

- Represented Fortune 500 transportation company in drafting, negotiating and managing international and domestic vendor agreements
- Represented Fortune 500 transportation company in drafting and negotiating unique and complex services agreements
- Represented major food and beverage retailer in revitalizing purchase and sale templates and creating playbooks related to same
- Represented components manufacturer in reviewing and negotiating supply agreements with major customers
- Represented fintech company in building contractual structure for, and drafting and negotiating agreements related to, industry-first credit card co-brand and cryptocurrency rewards program arrangement
- Represented packaging manufacturer in drafting procurement policy
- Represented international mobility company with services agreements and playbook relating to incentive programs
- Represented mint in creating customer-facing consignment agreement template
- Represented performing arts center in drafting and negotiation of concessions agreement
- Represented art museum in drafting, negotiation and interpretation of various commercial agreements

AWARDS AND RECOGNITIONS

- Included in the "Ones to Watch" category of *The Best Lawyers in America*, Woodward/White, Inc., 2022-2025
- Recognized as a "Rising Star" by Texas Super Lawyers, Thomson Reuters, 2024