



Zachary Prince

Partner

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PRACTICES Government Contracts, Technology, Intellectual Property, Export Controls and Trade Compliance, Mergers and Acquisitions, Domestic Preference, Buy American Act, Litigation, Government Enforcement and Litigation, Cost Accounting and Cost Allowability, Construction, Bid Protests, False Claims Act, Qui Tam and Litigation, Terminations, Alternative Dispute Resolution, GSA Schedule and Commercial Item Contracts, Federal Assistance: Grants and Cooperative Agreements, Small Business Issues, Foreign Corrupt Practices Act (FCPA), Independent Monitorships, State and Local Procurement/Cooperative Purchasing, Suspension and Debarment, Nuclear Energy, Government Contracts Transactions

Zach Prince's practice encompasses all areas of government contract law. Zach counsels domestic and international clients on a wide range of issues, including compliance with federal and state regulations and statutes, bid protests, contract and subcontract drafting and negotiations, contract changes, claim preparation and disputes, cost allowability and cost accounting standards, price and cost reasonableness, export controls and national security issues, government audits, subcontractor management and disputes, due diligence for mergers and acquisitions, cybersecurity, grants and cooperative agreements, and protecting intellectual property rights when contracting with the government. His clients range from the largest traditional defense contractors, to small businesses, to non-traditional government contractors including commercial technology companies.

Zach is regularly engaged to support acquisitions. He has conducted diligence relating to Federal, state, and international government contracts, export controls, and national security risks in support of a variety of transactions. Such acquisitions include technology companies, service-providers, electronics manufacturers, and aerospace companies. The size of these deals has ranged from tens to hundreds of millions of dollars and include public companies.

Zach has experience litigating contract disputes in federal and state courts, before administrative bodies, and in national and international arbitration, including before the Armed Services Board of Contract Appeals, the Civilian Board of Contract Appeals, the United States Government Accountability Office, the United States Court of Federal Claims, the United States Court of Appeals for the Federal Circuit, the United States Court of Appeals for the Fourth Circuit, Virginia state courts, the United States Court of Appeals for the District of Columbia, and D.C. Superior Court.

Zach served as a law clerk for the Honorable Mary Ellen Coster Williams of the United States Court of Federal Claims. He is a Professorial Lecturer in Law at the George Washington University Law School and regularly lectures and writes on matters relating to government contracts. He is a member of the American Bar Association Section of Public Contracts Law, and currently serves as a Co-Chair on the

Battlespace and Contingency Contracting Committee, and as a Vice-Chair on the Commercial Products and Services Committee and Intellectual Property Committee.

QUALIFICATIONS

EDUCATION

- J.D., George Washington University Law School, 2013, with honors
- Bachelor of Talmudic Law, Yeshiva College of the Nation's Capital, 2010

CLERKSHIPS

- Law Clerk for the Honorable Mary Ellen Coster Williams of the United States Court of Federal Claims

ADMISSIONS

- Virginia
- District of Columbia

COURT ADMISSIONS

- Supreme Court of Virginia
 - U.S. District Court for the District of Colorado
 - U.S. District Court for the District of Columbia
 - U.S. Court of Appeals for the District of Columbia Circuit
 - U.S. District Court for the Eastern District of Virginia
 - U.S. District Court for the Western District of Virginia
 - U.S. Court of Appeals for the Fourth Circuit
 - U.S. Court of Federal Claims
 - U.S. Court of Appeals for the Federal Circuit
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PUBLICATIONS AND SPEAKING ENGAGEMENTS

- "[The Most Important Cost Cases of 2023](#)," co-author, *The Government Contractor*, Vol. 66, Issue 4, January 31, 2024.
- "[It's Not All About the Benjamins: J&J Maintenance and the Continued Viability of Nonmonetary Claims](#)," co-author, *The Procurement Lawyer*, American Bar Association, Volume 58, Number 3 & 4, Summer 2023.
- "The Most Important Cost Cases of 2022," co-author, *The Government Contractor* Issue Vol. 65, No. 1, January 11, 2023.
- "Not All Information is Technical Data": The Court of Federal Claims Rebuffs DoD Efforts to Expand the DoD Data Rights Regime to Proprietary Supply Chain Information," co-author, *The Procurement Lawyer*, American Bar Association, Volume 57, Number 4, Fall 2022.
- "Memo Shows DOD Is Cracking Down On Cybersecurity," co-author, *Law360 Expert Analysis*, July 7, 2022.
- "The Most Important Cost Cases of 2021 - Part 2," co-author, *The Government Contractor* Issue 64-3, January 19, 2022.
- "The Most Important Cost Cases of 2021 - Part 1," co-author, *The Government Contractor* Issue 64-2, January 12, 2022.

- “Domestic Preference and Recent Changes to the Buy American Act,” co-speaker, Virginia State Bar 6th Annual Federal Government Contracting Seminar, September 14, 2021.
 - “The Most Important Cost Cases of 2020,” co-author, *The Government Contractor* Issue 63-1, January 2021.
 - “Defective Certifications” Under the CDA: the Federal Circuit Provides Some Clarity,” co-author, *The Procurement Lawyer*, American Bar Association, Section of Public Contract Law (Summer 2020).
 - “U.S. Dept. of Defense Changes for Cyberattack Certification,” co-author, *ENR Section Law & Risk Mitigation Today I*, April 13/20, 2020.
 - “FAR Part 19: Small Business Program, Get "FAR" Sighted In 2020 Webinar Series,” co-speaker, Jennifer Schaus & Associates, Webinar, May 8, 2020.
 - “New Executive Order Seeks to Secure Nation’s Power Grid from Foreign Cyber Attacks,” co-author, May 6, 2020.
 - “Cybersecurity requirements,” lecturer, University of Virginia School of Law, April 2020.
 - “COVID-19 Handbook for Government Contractors,” co-author, Smith Pachter McWhorter Publication, April 21, 2020.
 - “Practical Guidance for Federal Contractors Navigating a COVID-19 Environment,” co-panelist, Smith Pachter McWhorter, Jackson Lewis and BDO Webinar, April 7, 2020.
 - “The Most Important Cost Cases of the 2010s—Decade in Review,” co-author, *Papers* Issue 20-3, February 2020.
 - “Legal Developments Alert: SBA OHA Holds Three-Year Period for Calculating Receipts Continues to Apply,” co-author, Smith Pachter McWhorter Client Alert, November 7, 2019.
 - “DOD Releases Rule Significantly Limiting LPTA Procurements,” co-author, Smith Pachter McWhorter Client Alert, September 27, 2019.
 - “Fun With the FAR,” lecturer, FAR Part 31, Lecture Series for the Public Contracting Institute, July 2019.
 - “Government Contract Claims 101,” co-panelist, ABA Section of Public Contract Law, Government Construction Contracts Committee Joint Meeting, June 6, 2019.
 - “Limitations on Subcontracting: Regulatory Disconnect Leaves Small Businesses in an Untenable Situation,” co-author, *The Procurement Lawyer*, American Bar Association, Section of Public Contract Law, Volume 52, Number 4, Summer 2017.
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PROFESSIONAL AFFILIATIONS AND ENGAGEMENTS

- American Bar Association, Section of Public Contract Law
 - Accounting, Cost and Pricing Committee—Vice-Chair, 2023-2024
 - Battlespace and Contingency Contracting Committee—Vice Chair, 2019-2020, Co-Chair, 2022-2024
 - Commercial Products and Services Committee—Vice Chair, 2019-2020, 2023-2024; Co-Chair, 2020-2023
 - Intellectual Property Committee—Vice-Chair, 2023-2024
 - District of Columbia Bar, Government Contracts Community Steering Committee Member, 2020-2023
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AWARDS AND RECOGNITIONS

- "Ones to Watch" *The Best Lawyers in America*, Woodward/White, Inc., Construction Law and Litigation - Construction, 2024 - 2025
- *Virginia Super Lawyers Rising Stars*, Thomson Reuters, Government Contracts, 2023