



Brent A. Shultz

Partner

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PRACTICES Finance, Fund Finance, Energy Finance, Energy, Power and Natural Resources, Multi-Currency/Cross Border Financings, Oil and Gas, Energy Investment Funds and MLPs, Project Finance and Development, Corporate, Debt and Equity Financing, Leveraged Financings, Midstream, Real Estate Finance, Asset-Based Lending, Private Credit Finance

Having negotiated and closed billions of dollars of complex debt financings, Brent Shultz helps companies in the banking, private equity, and energy industries serve their customers and employees, and thrive in any business environment.

Clients seek Brent's representation in connection with fund finance, including capital commitment-secured facilities; energy finance, including reserve-based lending and credit facilities to midstream companies; cash-flow facilities, including investment-grade and other corporate finance transactions; and asset-based facilities, including asset-based lending, leveraged finance, acquisition finance, and project finance. Brent also handles restructuring, bankruptcy, and workout matters.

Brent's problem-solving approach to financing transactions is informed by his prior work as a financial analyst and strategic planner at a major airline, where he advised senior management on major strategic initiatives. Clients trust Brent to listen closely to them, to understand their goals, and to execute their most important transactions in a smooth, practical, and business minded manner. In recognition of his professional excellence, Brent was named "One to Watch" in banking and finance by the 2020-2021 *Best Lawyers*, Woodward/White, Inc., directory.

Brent serves on our pro bono committee, representing clients in veterans' matters and acting as counsel for The H.E.A.R.T. Program, a Houston nonprofit that helps adults with intellectual/developmental differences to achieve their potential. He also takes an active role in his community, holding leadership roles with his local church and volunteering with charitable organizations. He is the proud father of two daughters.

Professional Recognition

- Included in the "Ones to Watch" category of *Best Lawyers in America*, Woodward/White, Inc., 2020-2022
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QUALIFICATIONS

EDUCATION

- B.A., Economics and Management, DePauw University, 0, *cum laude*
- J.D., University of Houston Law Center, 0, *magna cum laude*; Executive Editor, *Houston Law Review*

ADMISSIONS

- Texas
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PUBLICATIONS AND SPEAKING ENGAGEMENTS

- “Storm Clouds on the Oil & Gas Horizon: Is There a Silver Lining?”, Webinar Presentation, November 2019.
 - “Trends in Oil and Gas Syndicated Loans”, Webinar Presentation to the LSTA, December 2018.
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PROFESSIONAL AFFILIATIONS AND ENGAGEMENTS

SELECTED CLIENT REPRESENTATIONS

- **\$6 Billion Credit Facility for ConocoPhillips**
Represented the joint lead arrangers and joint bookrunners in connection with a \$6 billion unsecured syndicated revolving credit facility for ConocoPhillips.
- **\$5 Billion Subscription Financing**
Represented the administrative agent and arrangers of syndicated subscription-secured credit facility for a \$15 billion real estate private equity fund, and various domestic and foreign affiliates thereof.
- **\$2.75 Billion Subscription Financing**
Represented the administrative agent and arrangers of syndicated subscription-secured credit facility for Hellman & Friedman Capital Partners IX, L.P., a \$16.524 billion fund, and various domestic and foreign affiliates thereof. The credit facility consisted of a revolving line with a domestic and foreign currency letter of credit option. The facility is secured by the unfunded capital commitments of over 400 separate investors.
- **\$1.35 Billion Secured Financing**
Represented the Administrative Agent in connection with a \$1.35 billion secured revolving and term loan facility to a major international ski resort.
- **\$750 Million Asset-Based Financing**
Represented an energy services company in connection with its \$750 million asset-based lending transaction.
- **\$600 Million Acquisition Financing**
Represented KMG Chemicals Inc. in connection with a \$600 million revolving and term loan credit facility for its acquisition of Flowchem, a leading manufacturer of pipeline performance products.
- **\$500 Million Credit Facility for Suburban Propane, L.P.**
Represented the lead arranger and bookrunner, and administrative agent, in connection with a \$500 million secured syndicated revolving credit facility for Suburban Propane, L.P., a wholly-owned subsidiary of Suburban Propane Partners, L.P., a publicly traded master limited partnership engaged in nationwide marketing and distribution of, propane, fuel oil and refined fuels, and marketing of natural gas and electricity in deregulated markets.

- **\$129 Million Term Loan Facility**

Represented Texas Capital Bank as sole lead arranger and administrative agent of a \$129 million senior secured term loan credit facility, to SED Houston Real Estate, LLC, to finance, in part, the acquisition by certain affiliates of Redwood Capital Investments of the Houston-area territory assets and operations of Silver Eagle Distributors, L.P., one of the nation's largest wholesale distributors of Anheuser-Busch and Grupo Modelo products.

- **\$125 Million Acquisition Financing**

Represented the lead arranger and bookrunner, and administrative agent, in connection with a \$125 million secured syndicated revolving and term credit facility to a human resources company in connection with a major acquisition.

- **\$75 Million Senior Secured Advancing Line of Credit**

Represented the mezzanine capital provider in the negotiation of a senior-secured credit facility to finance the development of Permian Basin oil and gas properties.

- **\$76 Million Project Financing**

Represented Deutsche Bank Securities Inc., as Mandated Lead Arranger and Lender for a \$76 million secured loan facility to fund construction of a 7.5-megawatt (net) biomass-to-energy facility on the island of Kaua'i, Hawaii.