Mei Zhang

Associate

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PRACTICES Finance, Fund Finance, Real Estate Finance, Energy Finance, Project Finance and Development

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Mei Zhang is an associate in the Finance Practice Group in the Dallas office of Haynes Boone. She focuses her practice on fund finance, real estate finance, energy finance, project finance and other commercial, secured and unsecured financial transactions. She represents international and domestic financial institutions and commercial lenders in structuring, documenting, and negotiating various commercial financial transactions. Prior to joining Haynes and Boone, Mei practiced law in China in the areas of real estate, mergers and acquisitions, foreign investments, joint ventures and corporate law. She worked at a major international law firm in Beijing and one of the biggest U.S. asset investment and management companies in Shanghai.

Selected Publications and Speeches

- "International Franchising: Food Safety and Vicarious Liability in China," author, *ABA Franchise Law Journal*, Vol. 35, No. 1, Summer 2015; 2015 Rising Scholar Award.
- "Sponsor Due Diligence in Initial Public Offerings in Hong Kong: A Review of the New Regulatory Standards," author, OSPS, Center for Advanced Due Diligence Studies, Spring 2015 Edition.

QUALIFICATIONS

EDUCATION

- J.D., Southern Methodist University Dedman School of Law, 2015, *cum laude*
- LL.B., Wuhan University School of Law, 1999
- LL.M., Southern Methodist University Dedman School of Law, 2009, Rocky Mountain Mineral Law Foundation Scholarship

LANGUAGES

- Chinese (Mandarin)

ADMISSIONS

- China
- New York

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- Texas

SELECTED CLIENT REPRESENTATIONS

- Represented major U.S. and international lenders as lead agents in connection with documenting, negotiating and closing various subscription secured revolving credit facilities to private equity funds secured by the capital commitments of the fund's investors.
- Advised major U.S. financial institutions and lenders on lending asset-secured loans to real estate developers and investment firms.
- Advised domestic and international investment funds on acquisitions and financing of various real estate projects located in the United States and China.
- Advised a major U.S. financial institution on lending a construction loan of $55 million to a hotel developer.
- Advised a financial institution on borrowing a non-revolving loan of $35 million from a major U.S. bank.
- Advised a foreign investment fund on acquisition and financing of an apartment complex of 200+ units.
- Advised a financial institution on restructuring loans secured by borrower’s 20+ healthcare centers portfolio.
- Advised a leading real estate developer on acquisition of mixed-use property project consisting of a five-star hotel and 19 retail buildings.
- Advised a European fund on acquisition of a mixed-use property project consisting of serviced apartments, office towers, and a retail center.
- Advised a multinational telecommunication company on sale of substantial assets of a telecommunication joint venture.
- Advised an international air cargo company on acquisition of equity share of a state-owned air cargo company.

AWARDS AND RECOGNITIONS

- Included in the "Ones to Watch" category of *The Best Lawyers in America*, Woodward/White, Inc., 2024

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