



Eduardo Corzo

Partner

Mexico City

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PRACTICES Finance, Corporate, Project Finance and Development, International, Mergers and Acquisitions, Real Estate, Mexico Energy Reform, Oil and Gas, Shipping

Eduardo Corzo is an experienced advisor in the Banking & Finance industry with more than 20 years of practice. He has established himself as a reliable lawyer for financial institutions in both Mexico and the U.S., serving as a trusted advisor to commercial and development banks in structuring domestic and cross-border finance deals.

Given the close relationship between the U.S. and Mexico, Eduardo advises U.S. banks on commercial lending transactions that involve a “Mexico component,” such as borrowers, guarantors, or assets located in Mexico. He also helps clients navigate Mexico’s complex banking regulations to ensure compliance.

In addition to his banking and finance work, Eduardo specializes in Corporate, Mergers & Acquisitions, Real Estate, Energy, and Maritime law. He is known for his leadership in multinational projects, consistently delivering effective solutions to his clients.

Eduardo has been recognized in *Best Lawyers in Mexico* and *Latin Lawyer 250*.

Banking & Finance: advising on regulatory aspects of Mexico financial laws and regulation. Covering all aspects of commercial lending as an advisor to banking institutions in the structuring of loan transactions, preparing and negotiating loan agreements, guaranties (mortgages, pledges and guarantee trusts), standby letters of credit, payment vehicles, loan syndications and security assignments.

Experience in financial trusts (*fideicomisos*) for structured finance and also for wealth management planning, and other asset management structures and payment mechanisms.

Project Finance: in the energy and transport sectors, real estate finance for industrial parks, hospitality, and shopping malls.

Energy, Oil & Gas: representing clients in the oil and gas industry in all sectors of upstream, midstream and downstream. He has participated in public bids of E&P contracts with the Mexican government and also with service and public works contracts with Pemex. In the private sector he has participated in the drafting of fuel trade and distribution contracts, including natural gas and the NAESB Mexican Addendum. Eduardo also assists clients in regulatory aspects, permitting and authorizations with the Mexico government agencies/bodies in the energy sector.

Maritime: Eduardo has vast experience in Maritime Law and helps shipping companies with their business ventures in Mexico. Eduardo focuses on the maritime offshore (oil and gas) industry, including the negotiation of charter agreements, regulation applicable to Mexican flags and navigation permits, shipping finance, design of guarantee structures through maritime mortgages, guarantee trusts and pledges, as well as the registration of liens in the Maritime Registry of Mexico.

Energy, Power & Renewables: Eduardo is experienced in significant power projects in Mexico, covering all stages of project development and finance. Eduardo has experience negotiating with the CFE, preparing and negotiating power purchase agreements, EPC contracts, O&M contracts, letters of credit and other ancillary project documents. He has advised clients in government negotiations and is experienced with parent guaranties and their enforcement. Eduardo is also knowledgeable about bond requirements and other credit risk structures.

Corporate / M&A: Eduardo is experienced in representing clients in national and cross-border corporate transactions, such as asset acquisitions, mergers, spin-offs, project acquisitions, share and ownership interests purchase and sale transactions. He also drafts and prepares shareholder agreements, joint ventures and investment agreements.

Real Estate: Eduardo is experienced in handling land acquisitions, leases, title review and due-diligence, including hospitality such as operation agreements and development agreements. Mexico's real estate regime is complex in nature as many land is incorporated to a specific "agrarian" protective regime in which ejido communities have full disposition. Also Eduardo has good knowledge and understanding of the Mexican Public Registry of Property, which is a unique and complex record system when it comes to title registration and liens. Eduardo is experienced in industrial and hospitality – touristic project development and financing.

QUALIFICATIONS

EDUCATION

- LL.M., Banking and Finance Law, Boston University School of Law, 2006
- Law Degree, Universidad Iberoamericana, 2003,

Acknowledgment of Excellence; Dissertation: "Inside Information under the 2001 Law Amendment"

LANGUAGES

- Spanish

ADMISSIONS

- Mexico
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AWARDS AND RECOGNITIONS

- Recognized in *Latin Lawyer 250*, Law Business Research, 2024
- Recognized in Best Lawyers in Mexico, Woodward/White, Inc., 2023