BRENT A. SHULTZ
Partner
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Brent Shultz is a partner in the Finance Practice Group in the Houston office of Haynes and Boone and represents banks, financial institutions, investment funds and borrowers in a wide range of complex financing transactions.

Brent’s practice focuses on fund finance (including capital commitment secured facilities), energy finance (including oil and gas reserve-based lending and credit facilities to midstream companies), investment grade lending, cash-flow facilities, asset-based facilities, acquisition finance, leveraged finance and other corporate finance transactions. In addition, his experience includes project finance, real estate finance, restructuring/workout and cross-border finance matters. Brent is a trusted advisor to his clients and works diligently to understand their businesses and craft practical solutions to address their needs.

Brent is a member of the firm’s pro bono committee, representing pro bono clients in veteran’s matters and acting as counsel for The H.E.A.R.T. Program, a Houston nonprofit that helps adults with intellectual/developmental differences to achieve their potential. He is also an active member of his community, holding leadership roles with his local church, volunteering with charitable organizations and is a proud father of two daughters.

Prior to joining Haynes and Boone, Brent was a financial analyst and strategic planner at ATA Airlines and was responsible for complex financial modeling, budgeting, and financial management.

Selected Client Representations

- $6 Billion Credit Facility for ConocoPhillips
  Represented the joint lead arrangers and joint bookrunners in connection with a $6 billion unsecured syndicated revolving credit facility for ConocoPhillips.

- $5 Billion Subscription Financing
  Represented the administrative agent and arrangers of syndicated subscription-secured credit facility for a $15 billion real estate private equity fund, and various domestic and foreign affiliates thereof.

- $2.75 Billion Subscription Financing
  Represented the administrative agent and arrangers of syndicated subscription-secured credit facility for Hellman & Friedman Capital Partners IX, L.P., a $16.524 billion fund, and various domestic and foreign affiliates thereof. The credit facility
consisted of a revolving line with a domestic and foreign currency letter of credit option. The facility is secured by the unfunded capital commitments of over 400 separate investors.

- **$1.35 Billion Secured Financing**
  Represented the Administrative Agent in connection with a $1.35 billion secured revolving and term loan facility to a major international ski resort.

- **$750 Million Asset-Based Financing**
  Represented an energy services company in connection with its $750 million asset-based lending transaction.

- **$600 Million Acquisition Financing**
  Represented KMG Chemicals Inc. in connection with a $600 million revolving and term loan credit facility for its acquisition of Flowchem, a leading manufacturer of pipeline performance products.

- **$500 Million Credit Facility for Suburban Propane, L.P.**
  Represented the lead arranger and bookrunner, and administrative agent, in connection with a $500 million secured syndicated revolving credit facility for Suburban Propane, L.P., a wholly-owned subsidiary of Suburban Propane Partners, L.P., a publicly traded master limited partnership engaged in nationwide marketing and distribution of, propane, fuel oil and refined fuels, and marketing of natural gas and electricity in deregulated markets.

- **$129 Million Term Loan Facility**
  Represented Texas Capital Bank as sole lead arranger and administrative agent of a $129 million senior secured term loan credit facility, to SED Houston Real Estate, LLC, to finance, in part, the acquisition by certain affiliates of Redwood Capital Investments of the Houston-area territory assets and operations of Silver Eagle Distributors, L.P., one of the nation’s largest wholesale distributors of Anheuser-Busch and Grupo Modelo products.

- **$125 Million Acquisition Financing**
  Represented the lead arranger and bookrunner, and administrative agent, in connection with a $125 million secured syndicated revolving and term credit facility to a human resources company in connection with a major acquisition.

- **$75 Million Senior Secured Advancing Line of Credit**
  Represented the mezzanine capital provider in the negotiation of a senior-secured credit facility to finance the development of Permian Basin oil and gas properties.

- **$76 Million Project Financing**
  Represented Deutsche Bank Securities Inc., as Mandated Lead Arranger and Lender for a $76 million secured loan facility to fund construction of a 7.5-megawatt (net) biomass-to-energy facility on the island of Kaua‘i, Hawaii.

### Professional and Community Activities

### Selected Publications and Speeches

• “Trends in Oil and Gas Syndicated Loans”, Webinar Presentation to the LSTA, December 2018.