

## EMERGING COMPANIES AND VENTURE CAPITAL

### Practice

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#### PRIMARY CONTACTS

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Haynes and Boone, LLP helps entrepreneurs and emerging companies successfully launch, grow, and finance their businesses as well as venture funds and other investors in structuring, negotiating and documenting their investments. Our team has represented numerous clients, providing practical legal guidance at all stages, from the structuring, negotiating, and closing of all forms of equity and/or debt financings, through IPOs, mergers, sale of stakes and changes in control. We help our clients avoid costly legal mistakes that could ultimately prevent them from raising money or achieving an exit.

#### Emerging Growth Companies

We provide a broad range of services to early-stage companies, startups, and emerging companies, including practical legal advice on:

- **Entity formation** – Our team can help determine the best strategy and structure such as corporations, LLCs and other types of entities that best meet our clients' specific goals.
- **Fundraising and financing strategies** – Countless startups have relied on us to help them with preferred stock, SAFEs, and/or convertible debt, and other types of financing.
- **Commercial agreements** – We can help negotiate, draft, and execute commercial agreements, business transactions, and technology licenses.
- **Mergers and acquisitions** - Our highly experienced team structures, negotiates and documents M&A transactions and sales of businesses.
- **Other corporate matters** – We can assist clients with corporate issues related to IP and tech strategies, matters of equity compensation and associated plans, and even litigation.

#### Venture Capital and CVCs

Our lawyers advise startups as well as venture funds and other investors in structuring, negotiating and documenting angel, seed and venture capital investments in technology and life sciences startups, including investments in the healthtech, agtech, and/or fintech sectors, and investments in established as well as cutting edge technologies such as

artificial intelligence and machine learning, autonomous vehicles, augmented and artificial reality, data, biotech and many more. We advise on matters at all stages of investment, and our venture capital and strategic investor clients rely on us for advice on securities, corporate, tax, intellectual property, contracts and employment law issues. We understand our clients' commitment to brand alignment, knowledge transfer, innovation and build-to-buy strategies and our experience ensures that these deals are closing as quickly and as efficiently as possible.

Drawing on our investment management practice, we also advise on, and assist in the formation of, angel and venture funds for U.S. and foreign investors.

We are committed to helping our clients excel and accomplish their vision and will always look for new ways to help them build the right relationships and realize opportunities.